THE MINISTRY OF HEALTH OF VIETNAM

WELCOME LETTER

TO VIETNAM AND INTERNATIONAL ENTERPRISES PARTICIPATING IN THE 8TH PHARMED & HEALTHCARE VIETNAM 2013

PHARMEDI VIETNAM 2013

Along with the development trend of the world, Vietnam’s health is constantly researching, learning to improve professional and advanced scientific and technical applications in the healthcare and wellness industry. PHARMEDI VIETNAM, hosted by the Ministry of Health of Vietnam, is annually organized by ADPEX Joint Stock Company in cooperation with Central Health Communication & Education Centre, Vietnam Pharmaceutical Companies Association and Vietnam Medical Products Import Export JSC (VIMEDIIMEX VN). The exhibition is highly appreciated as an important activity in promoting the exchange of expertise, scientific and technical cooperation in the health sector.

After seven successful editions of the exhibition with continuous innovation & development, the 8th exhibition - PHARMED & HEALTHCARE VIETNAM, now named as PHARMEDI VIETNAM, continues to be held on 18 - 21 Sept., 2013 at Saigon Exhibition and Convention Center - SECC, 799 Nguyen Van Linh Street, District 7, Ho Chi Minh City with the theme as pharmaceuticals and machinery, processing equipment, pharmaceutical packaging - PHARMEX; Chemical products and test equipment - ANALYTEX, Equipment and Medical instrument - MEDEX; Equipment and supplies, hospital consumable supplies - HOSPEX; Products and equipment aesthetic beauty - BEAUTYCARE; along with the products and other services for the health sector.

With the scale over 550 booths at the most modern and the largest exhibition & convention centre, the exhibition will bring together the latest products and technologies from many countries all over the world, which is the great opportunity to exchange expertise and experiences, study more about the products and technologies of modern medicine; provide more business cooperation opportunities for domestic and international enterprises, expand pharmaceutical manufacturing and medical equipment in Vietnam, and with the firm development of Vietnam health to serve community health.

The Ministry of Health of Vietnam warmly welcomes all participants of the exhibition and wishes the show great success.

MINISTRY OF HEALTH VIETNAM

VICE MINISTER

Nguyen Thanh Long
**ACHIEVEMENTS OF PHARMED & HEALTHCARE VIETNAM 2012**

**Exhibition scale:**
Over 500 booths with 35 special pavilions

**Parallel events:**
10 specialized seminars organized by the Ministry of Health and the participating enterprises.

**Visitors:**
9,865 from Vietnam and international countries

**Exhibitors:**
405 exhibitors from 21 countries / regions

**Media support:**
15 national and regional televisions; 26 printing newspapers and 40 E-newspapers reported about the event.

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**THE EXHIBITION HAS RECEIVED GENEROUS SUPPORT OF DIPLOMATIC REPRESENTATIVES AND PARTNERS FROM THE COUNTRIES AND TERRITORIES:**

- **Czech Republic Pavilion**
  by The Ministry of Trade of the Czech Republic, the Embassy of the Czech Republic to Vietnam, CZECHTRADE in Vietnam.

- **Netherlands Pavilion**
  by Embassy & Consulate General of the Netherlands to Vietnam.

- **China Pavilion**
  by Guangxi International Exhibition Company & Trade Co., Ltd. - China.

- **Korean Pavilion**
  by Korea Medical Devices Industrial Coop. Association (KMDICA) - Seno Seoul Corporation.

- **Taiwan Pavilion**
  Taiwan Trade Center (TAITRA) - Representative office in HCMC.

- **American Chamber of Commerce in Vietnam.**

- **Central Pavilion - Vietnam health achievement**
  by the Ministry of Health of Vietnam - Central Health Communication & Education Center

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**EXHIBIT DISPLAYS:**

**PHARMEX**
- Pharmaceuticals
- Pharmaceutical raw materials, pharmaceutical chemistry and pharmaceutical
- Machinery and equipment manufacturing, pharmaceutical packaging
- Oriental medicine, Vietnamese medicine, traditional Chinese medicine

**MEDEX - HOSPEX**
- Hospital machinery and equipment
- Surgical instruments and medical devices
- Diagnostic equipment
- Relief supplies
- Orthopedic & physiotherapy equipment
- Ophthalmic & dental equipment and instruments
- Furniture and medical consumables

**ANALYTEX**
- Analysis Equipment
- Laboratory equipment and machinery
- Image processing & analysis
- Application of biotechnology
- Medical technology, laboratory
- Medical disposables, disposable water treatment system

**BEAUTYCARE**
- Aesthetic equipment
- Beauty care products
- Massage and spa products, equipments

**OTHERS**
- Design consultancy, teaching model
- Medical information technology

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**US**
- Australia
- Bangladesh
- Belgium
- Czech
- France
- Germany
- Holland
- India
- Japan
- Korea
- PR China
- Hong Kong SAR
- Malaysia
- Pakistan
- Taiwan
- Thailand
- Swedish
- Syria
- Italya
- Vietnam
PARTICIPATING AS EXHIBITORS:

1. Standard stand includes:
   - Rented space of 3m x 3m with partitions
   - Floor carpet.
   - Company facia in English.
   - 01 information counter, 02 folding chairs, 01 waste basket.
   - 02 fluorescent tubes, 01 electric socket point 220V - 13A.

2. Raw space:
   Minimum 36 sqms for indoor area, to be designed and constructed by exhibitor. However, in order to avoid the spoiling of general artistic view of the Exhibition, the design should be approved by Organizers before construction.

FREE SERVICES:
- Attending seminars, conferences, meetings to be organized within the Exhibition.
- To be provided with entrance badges, invitations for opening, ordinary visit, etc...
- To be briefly introduced with company profile in the show catalogue (in Vietnamese and English), which is distributed free to exhibitors and professional visitors.

OPTIONAL SERVICES:
- Designing and constructing the special pavilions; providing additional stand equipment
- Printing and advertising service
- Company and products trade marks to be introduced in several exhibition materials and exhibition advertisements on mass media.
- Exhibits to be secured during closing time of the Exhibition
- General cleaning service to be provided
- Organizing seminars, conferences, summits, etc...
- Visa approval application
- Inland business tours, sightseeing.

REGISTRATION PROCEDURE:
Together with application form, please make the payment of 100% of contracted amount in cash or by T/T to:

ADPEX JOINT STOCK COMPANY
Add: Rm G3., Fosco Bldg., No.6 Phung Khac Str., Da Kao Ward., Dist 1., HCM City
Account No.: USD: **037.137.039.77.95**  * Bank : Vietcombank - Tan Dinh Branch

ORGANIZING COMMITTEE

ADPEX JOINT STOCK COMPANY
Add: Rm G3., Fosco Bldg., No.6 Phung Khac Str., Da Kao Ward., Dist 1., HCM City
Tel: (84) 3829 9952  * Fax: (84) 3823 9953
Rep: 142 Le Duong - Rm 608 - Flr. 4 - Dist Dong Da - Ha Noi
Tel: (84) 3516 2083  * Fax: (84) 3516 2083
E-mail: adpex@adpex.vn  * Website: www.adpex.vn

CENTRAL HEALTH COMMUNICATION & EDUCATION CENTER
366 Doi Can St., Hanoi, Vietnam
Tel: (+84 4) 38329994  * Fax: (+84 4) 38329241
E-mail: web3g@yahoo.com
Website: www.5g.org.vn

VIETNAM PHARMACEUTICAL COMPANIES ASSOCIATION
130B Giang Vo Str., Hanoi, Vietnam
Tel: (+84 4) 38459224  * Fax: (+84 4) 38459224
E-mail: office@vphpa.org.vn
Website: www.vphpa.org.vn

VIETNAM MEDICAL PRODUCTS IMPORT & EXPORT JS CO
136 Giang Vo Str., Hanoi, Vietnam
Tel: (+84 4) 38459242  * Fax: (+84 4) 38459247
E-mail: planvinhnhanoi@gmail.com
Website: www.vimeetimes.com.vn
**APPLICATION FORM**  
**DEAD LINE:** June 05, 2013

1. **Company Details**
   - Full Company Name: ____________________________
   - Address: ____________________________________
   - Tel: __________________ Fax: __________________
   - Website: __________________ Email: ___________

2. **Exhibit Items:**
   - Pharmaceutical, Product Packing Machinery
   - Medical Equipment & Device
   - Hospital Equipment and Supplies
   - Laboratory Tech Analysis & Biotech
   - Beautycare and Products
   - Other

3. **Space requirements:**
   - **Package stand includes:** Partitions, Carpets, floor, single phase socket 15Amp, Fascia with company name in English, 01 Information counter, 02 chairs, 2 fluorescent lights, Waste paper basket.
   - USD 2,500 / unit of 9 sqms \( \times \) __________ stand(s) = USD __________

   - **Raw space (36 sqms minimum):** Exhibitors make their own stand construction & design arrangement, electricity and carpet are not included.
   - Indoor: USD 250 / sqm \( \times \) ______________ sq.m = USD __________
   - **Total:** USD __________

4. **Special booth design and construction** prices will be offered as required.
   - ( ) Yes, please contact us.

5. **Complete freight forwarding** and shipping instructions will be provided to you upon receipt of your application.
   - ( ) Yes, please send us the application form

6. **Official fair catalogue**
   - ( ) Yes, we are interested in advertising in the official fair catalogue, please send us the rates and specifications.

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**Please Photocopy for Your File and Return Fax This Copy to:**

**ADPEX JOINT STOCK COMPANY**
Rm.63, FOSCO Bldg., 6 Phung Khac Khoen Str., Da Kao Ward, 1 Dist., Ho Chi Minh City
Tel: (+84 8) 3823 9052 * Fax: (+84 8) 3823 9053
Hanoi Office: Rm.606, 142 Le Duan, Dist Dong Da, Hanoi
Tel: (+84 4) 3516 2063 * Fax: (+84 4) 3516 2065
Email: pharmed@pharmed.vn * adpex@adpex.vn

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**Exhibitor:** ____________________________
Booth No: ____________________________
Person In-Charge: ____________________________
Date: __________________
Signature and stamp: __________________

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**STANDING ORGANIZING COMMITTEE**

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**VIETNAM PHARMACEUTICAL COMPANIES ASSOCIATION**
Tel: (+84 4) 38463224 * Fax: (+84 4) 38465224
E-mail: office@vnpca.org.vn * Website: www.vnpca.org.vn

**CENTRAL HEALTH COMMUNICATION & EDUCATION CENTER**
Tel: (+84 4) 38328994 * Fax: (+84 4) 38320241
E-mail: webntg@nhvc.com * Website: www.tng.org.vn

**VIETNAM MEDICAL PRODUCTS IMPORT & EXPORT JS CO.**
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E-mail: pmvminhhoa@gmail.com * Website: www.vnmedtimes.com.vn